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# **Our Club**

It is our pleasure to present to you the Southern Tigers Basketball Association STBA/Southern Tigers) Sponsorship & Partnership Prospectus.

Southern Tigers is a member club of Basketball South Australia and has a rich heritage of success. We were born out of the 2003 merger of Noarlunga City Tigers and the Adelaide Southern Suns. Both clubs originated from founding Clubs, The Adelaide Giants and Glenelg Tigers back in the early 1960s. Southern Tigers and its founding clubs have a proud history of building successful teams at both the Junior & Senior levels and developing great local talent.

A number of our players having played professionally, internationally and have represented Australia, like current NBA star Joe Ingles.

Today we are a modern Basketball Association with over 90 District & Domestic Basketball teams representing over 600 families that live predominately in the Southern and Fleurieu Peninsula, within the City of Onkaparinga. We operate in various venues but 'home base' is the Morphett Vale Stadium, Winifred Taylor Reserve Morphett Vale SA

Our Basketball Association is overseen by a Committee of volunteers and is run by employees who are all passionate about our Association being a great contributor to our local community. We are focused on providing a great environment for participants of all ages to enjoy the game of basketball to ensure the ongoing growth and health of the game and our club.

As an Association we believe in investing in our local community through our involvements in schools, after school sporting programs and core basketball programs as well as seeking sponsorship from businesses that we actively partner with for mutual benefit.





# Why Sponsor?

Our reach starts with our member base but extends to the 250,000 plus visitors to the Morphett Vale Stadium each year, the 100,000 plus visitors to our website and our following on social media.

To maximize your sponsorship exposure, we leverage the above audiences through our sponsorship packages in the following ways:

- Fixed signage within the Morphett Vale Basketball stadium
- Facebook cross promotion through sponsor spotlight features
- The ability to promote offers from your business to our members via email, website and Facebook
  - Signage courtside at our NBL1 Home Games
- Assorted options to be mentioned as a sponsor of our Association, NBL1 teams or players.

Our partnerships with Basketball SA and NBL1 sees our NBL1 games live streamed via the NBL app and our local basketball Programs capture a wide audience outside of our member base. Combined with our online and social media presence, we believe sponsoring Southern Tigers is a fantastic opportunity to broaden the reach of your business.

## **Our Reach**

Physical: 250,000+ visits to Morphett Vale Stadium per year

Online: 1000,000+ visits to our website per year (southerntigers.com.au)

#### 2024 Reach (YTD November 2024)

#### Facebook:

Followers: 6,300+ Reach: 165,000+ Page Visits: 110,000+ Post Reach: 141,000+

#### Instagram:

Followers: 2,200+

Accounts Reached: 20K+





# **NBL1 Naming Rights**

The NBL1 is Australia's pathway to the National Basketball League for both men (NBL) & women (WNBL). In the past 10 years we have won **4 total championships** between both our programs. Our Southern Tigers Men in 2016 & 2018, and our Women in 2017 & 2021.

Of these teams, we have had many of our players and coaches recognised by the league for their individual achievements. These include, Halls Medallists, Woolocott Medallists, Most Valuable Player awards, All Star Five Team, Coach of the Year awards, and award for the Defensive Player of the Year.

## **Package Details Per Team**

2 Year Partnership: \$9,000 inc GST per year

#### **Sponsor Benefits**

#### Acknowledgement as Naming Rights Sponsor:

- At all NBL1 Home Games (9 per Season)
- In all Online content related to NBL1 Team
- Prominent company logo on NBL1 warm up tops
- Half Time Promotional Audience Participation Activity

In-Stadium Signage (Premium Placement on Joe Ingles Court at Morphett Vale Stadium)

- Court side Signage (NBL1 Home Games)
- Floor Vinyl Decals on entry & high traffic areas; canteen & licensed bar
- Logos displayed as court side window decals
- NBL1 Live streaming visibility via Kayo national viewing logins averaging 36,284 per season

**Social Media Exposure** – minimum x 6 exclusive branding opportunities **Complimentary Tickets** to VIP seating for NBL1 Home Games and end of season dinner.





# **Titanium Sponsor**

#### **PACKAGE DETAILS**

1 Year Partnership: \$7,500 inc GST

#### **Sponspor Benefits**

In-Stadium Signage (Premium Placement on Joe Ingles Court at Morphett Vale Stadium)

- Stadium signage costs included
- Logos displayed as courtside window decals
- Sponsor logo on association-wide communications to internal/external stakeholders

Social Media Exposure – minimum x 4 exclusive branding opportunities

**In-House Media** - logo displayed on internal screens

Website landing page and hyperlink to business website

**Sponsor Acknowledgement** at all NBL1 Home Games

Half Time Promotional Audience Participation Activity

Complimentary Tickets with VIP seating for NBL1 Home Games (4 tickets)

Complimentary Tickets with VIP seating for NBL1 Sponsors Round (4 tickets)

Complimentary Tickets to the official end of season Presentation Dinner (2 tickets)





# **Platinum Sponsor**

## **Package Details**

1 Year Partnership: \$6,500 inc GST

#### **Sponspor Benefits**

In-Stadium Signage (Premium Placement on Joe Ingles Court at Morphett Vale Stadium)

- Stadium signage costs included
- Logos displayed as courtside window decals
- Sponsor logo on association-wide communications to internal/external stakeholders

Social Media Exposure – minimum x 4 exclusive branding opportunities

In-House Media - logo displayed on internal screens

Website landing page and hyperlink to business website

Sponsor Acknowledgement at all NBL1 Home Games

**Complimentary Tickets** with VIP seating for NBL1 Home Games (4 tickets)

Complimentary Tickets with VIP seating for NBL1 Sponsors Round (4 tickets)

Complimentary Tickets to the official end of season Presentation Dinner (2 tickets)





# **Gold Sponsor**

## **Package Details**

1 Year Partnership: \$5,000 inc GST

## **Sponspor Benefits**

In-Stadium Signage (Court Placement at Morphett Vale Stadium)

- Stadium signage costs included
- Logos displayed as courtside window decals
- Sponsor logo on association-wide communications to internal/external stakeholders

**Social Media Exposure** – minimum x 2 exclusive branding opportunities

In-House Media - logo displayed on internal screens

Website logo displayed on website

Sponsor Acknowledgement at all NBL1 Home Games

**Complimentary Tickets** with VIP seating for NBL1 Home Games (4 tickets)

Complimentary Tickets with VIP seating for NBL1 Sponsors Round (4 tickets)







# **Silver Sponsor**

## **Package Details**

1 Year Partnership: \$3,300 inc GST

#### **Sponspor Benefits**

In-Stadium Signage (Placement on Court at Morphett Vale Stadium)

- Stadium signage costs included
- Logos displayed as courtside window decals
- Sponsor logo on association-wide communications to internal/external stakeholders

**Social Media Exposure** – minimum x 2 exclusive branding opportunities

**In-House Media** - logo displayed on internal screens

Website logo displayed on website

**Sponsor Acknowledgement** at all NBL1 Home Games

Complimentary Tickets with VIP seating for NBL1 Home Games (2 tickets)

Complimentary Tickets with VIP seating for NBL1 Sponsors Round (2 tickets)







# **Essential Sponsor**

#### **Package Details**

1 Year Partnership: \$1,000 inc GST

#### **Sponspor Benefits**

In-Stadium Signage (Placement on Court at Morphett Vale Stadium)

- Stadium signage costs included
- Logos displayed as courtside window decals
- Sponsor logo on association-wide communications to internal/external stakeholders

**Social Media Exposure** – minimum x 1 exclusive branding opportunities

In-House Media - logo displayed on internal screens

Website logo displayed on website

Sponsor Acknowledgement at all NBL1 Home Games

Complimentary Tickets with VIP seating for NBL1 Home Games (1 tickets)

Complimentary Tickets with VIP seating for NBL1 Sponsors Round (1 tickets)





# **Coach Sponsor**

#### **Package Details**

1 Year Partnership: \$2,000 inc GST

#### **Sponspor Benefits**

In-Stadium Signage

- Logos displayed as courtside window decals

Social Media Exposure – minimum x 2 exclusive branding opportunities

Website logo displayed on website

**Sponsor Acknowledgement** at all NBL1 Home Games

Complimentary Tickets with VIP seating for NBL1 Home Games (2 tickets)

Complimentary Tickets with VIP seating for NBL1 Sponsors Round (2 tickets)







# **Player Sponsor**

## **Package Details**

1 Year Partnership: \$1,000 inc GST

#### **Sponspor Benefits**

In-Stadium Signage

- Logos displayed as courtside window decals

**Social Media Exposure** – minimum x 1 exclusive branding opportunities **Website** logo displayed on website

**Sponsor Acknowledgement** Logo displayed on NBL1 Player Profile pictures **Complimentary Tickets** with VIP seating for NBL1 Home Games (2 tickets) **Complimentary Tickets** with VIP seating for NBL1 Sponsors Round (2 tickets)







#### **SPONSORSHIP CONFIRMATION FORM**

THANK YOU FOR SUPPORTING THE SOUTHERN TIGERS BASKETBALL CLUB

PLEASE CONFIRM YOUR SPONSO	RSHIP PACK	AGE			
Naming Rights Sponsor	\$9,000	SILVEI	R SPONSOR	\$3,300	
TITANIUM SPONSOR	\$7,500	ESSEN	TIAL SPONSOR	\$1,000	
PLATINUM SPONSOR	\$6,500	COACH	I SPONSOR	\$2,000	
GOLD SPONSOR	\$5,000	PLAYE	R SPONSOR	\$1,000	
<ul> <li>ALL PRICES QUOTED IN AUSTRALIA</li> <li>PUBLICITY AND BENEFITS CAN ONL SPONSORSHIP HAS BEEN RECEIVED</li> <li>WHEN SOUTHERN TIGERS BASKETBAL A TAX INVOICE WILL BE GENERAT</li> </ul>	LY PROCEED WH , A TAX INVOICE LL ASSOCIATION	IEN CONFIRMATI E ISSUED AND PA I (STBA) HAS REI	YMENT RECEIVED CEIVED THIS CONFI		
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STBA PRESIDENT GAVIN MIL	LER W	ITNESSED BY			
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